

**NOTE 10****OTHER OPERATING EXPENSES**

| NOK 1 000   | 2013             | 2012             |
|---|------------------|------------------|
| Sales and administration costs                      | 205 906          | 164 519          |
| Lease of buildings etc.                             | 249 407          | 213 686          |
| Travel expenses                                     | 153 365          | 139 040          |
| Loss and change in write-downs of trade receivables | 28 052           | 16 362           |
| Fees to auditors, lawyers, consultants              | 182 866          | 130 080          |
| Other expenses                                      | 328 996          | 425 750          |
| <b>Total</b>  | <b>1 148 592</b> | <b>1 089 437</b> |